FULL GUARD CAPITAL

900 West Valley Road, Suite 1000, Wayne, PA 19087

fgcteam@fullguardcapital.com

fullguardcapital.com



Relationships. Flexibility. Experience.

Overview

We partner with family, founder and management-owned businesses exclusively operating in the lower middle market. We value your experience and believe that patient, flexible capital creates transformative growth and generates long-term value.

We bring a depth of experience within Government and Municipal Outsourced Services by partnering with businesses providing essential resources for local, state counties and municipalities. Additionally, we have domain experience and a particular interest in Niche Business Services, Industrial Manufacturing and Engineered Parts and Services.

Who We Are

- Private investment firm
- Patient, flexible capital
- Management and ownership friendly
- Aligned with your goals
- Access to key resources
- Plans to accelerate growth
- Niche expertise
- Customized strategies
- Trusted partners

Investment Criteria

Full Guard Capital is focused on a wide range of investment opportunities amongst lower middle market family, founder and management-owned businesses. We apply the following investment criteria to our selection process.

$3M - $20M
Revenue

$1M - $6M
EBITDA

10%+
EBITDA Margin

Flexible Structures
Investment Type

(484) 339-3369

Opportunities to Partner With Full Guard

We are actively seeking and evaluating platform opportunities as well as add-on acquisitions for our current portfolio companies. Let's explore potential avenues for partnership!

Niche Expertise

While we will consider and evaluate opportunities in any industry, our firm has extensive experience partnering with companies providing essential resources for local, state counties and municipalities.

- **Government and Municipal Outsourced Services**
- **Niche Business Services**
- **Industrial Manufacturing, Enginered Parts and Services**

Portfolio

Henry's Wrecker Service

Provider of towing services, large wrecker services, heavy duty towing, parking enforcement and ports service work across Washington, D.C., Maryland and Virginia.

Contact: **Josh Welk** (josh.t.welk@fullguardcapital.com)
Contact: **Rich Barakat** (rich.r.barakat@fullguardcapital.com)
Website: www.henryswrecker.com

Library Furniture International

Specialty dealer and services provider for public libraries, K-12 schools and universities as it pertains to furniture, space design and install logistics.

Contact: **Josh Welk** (josh.t.welk@fullguardcapital.com)
Contact: **Rich Barakat** (rich.r.barakat@fullguardcapital.com)
Website: www.libraryfurnitureinternational.com



Hayn Enterprises

Precision manufacturer of stainless steel cable hardware for marine rigging, architectural and infrastructure end markets.

Contact: **Josh Welk** (josh.t.welk@fullguardcapital.com)
Contact: **Jackson Bennett** (jackson.c.bennett@fullguardcapital.com)
Website: www.hayn.com

IMS Correctional Healthcare

White-glove healthcare services provider for county and municipal correctional facilities located in North Carolina.

Contact: **Josh Welk** (josh.t.welk@fullguardcapital.com)
Contact: **Jackson Bennett** (jackson.c.bennett@fullguardcapital.com)
Website: www.imscorrectional.com

For Opportunities, Please Contact Us!

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