



Full Guard Capital is a private investment firm focused on partnering with families, founders and management teams to support acquisitions, recapitalizations and growth financings of private and family-owned businesses. Full Guard Capital is backed by a network of family offices and high net worth individuals. The partners of Full Guard have significant experience as investors, board members and operating executives with a desire to embrace the experience of founders and management, to focus on building relationships as a foundation for success, and to provide flexible capital to achieve optimal performance.

INVESTMENT CRITERIA

\$3M+
Revenue

\$1M+
EBITDA
Lower for add-ons

10%+
EBITDA
Margins

\$1M - \$10M
Investment Amount

Flexible Structures
Investment Type

INDUSTRY FOCUS

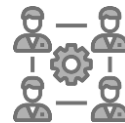
Industry agnostic with a depth of experience within Government and Municipal Services and a particular interest in the following industries:



Industrial Manufacturing,
Engineered Parts, and Services



Government and Municipal
Outsourced Services



Niche Business
Services

KEY DIFFERENTIATORS

- Patient capital deployed in flexible capital structures. No arbitrary investment horizons. No rigid deal structures and management friendly.
- Successful investments start with building relationships and understanding what makes a business unique. We don't approach any investment with a predetermined plan but work to capitalize on the knowledge and experience of our management team partners.
- Partners and Board Members of Full Guard have been entrepreneurs and operating executives building businesses and understand the challenges founders, families, and management teams face in growing their businesses.
- Unique blend of deal execution, capital raising, and direct operating executive experience provides strategic guidance and resources to execute on any growth plan.

INVESTMENT TEAM

JOSHUA T. WELK
Managing Partner

RICH R. BARAKAT
Principal

ZACH R. CASTLE
Principal

JACKSON C. BENNETT
Associate

JULIANNA R. CLARK
Associate

JESSE L. SMIT
Analyst

KAIT M. KURTZ
Business Manager

CONTACT

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